

The art of spacial intelligence.



“

My greatest strength is to connect with decision makers on a personal level so we are not just making a deal but making a friend as well.

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STUART ZALL | President | szall@zallcompany.com

Stuart founded The Zall Company, LLC, in 2000. He has more than 30 years of retail-leasing expertise to bring to his role as company president. As part of a joint project, he also served as vice president of leasing at Pacific Realty Services (PRS), expanding both companies' presence domestically and in China. Stuart is a founding member of Retail Intelligence Advisors, a real estate advisory firm that provides hands-on retail and shopping center analysis and due diligence.

Under his guidance, The Zall Company has established itself as a premier retail brokerage firm serving retailers, landlords and developers internationally from offices in Denver and Boca Raton. Client projects cover everything from high-street retail to outlet malls to upscale shopping centers. Through his efforts, major retailers and international retail giants H&M, Sephora and Uniqlo were established in the Denver Pavilions. Stuart also established the first Cheesecake Factory in Gainesville, FL and True Food Kitchen in Louisiana. He engaged with PRS in leasing efforts with a “Western format” outlet mall in Xi'an, China.

Prior to founding The Zall Company, Stuart served as vice president and director of Lord Associates. When Lord was acquired by The Taubman Company, a publicly traded multibillion-dollar real estate trust (TCO), he continued as director of value retail leasing.

RELATIONSHIPS

LANDLORDS/DEVELOPERS

The Taubman Company; Lord Associates; Realty Management Group; Vornado Realty Trust; Forest City Enterprises; Great Mall of the Bay Area, Milpitas, CA; Great Lakes Crossings, Auburn Hills, MI; Beverly Center, Los Angeles, CA; SuperMall of the Great Northwest, Auburn, WA; Cherry Creek Mall, Denver, CO; and The Streets of Brentwood, Brentwood, CA; Butler Enterprises - Butler Plaza

TENANTS

H&M; Uniqlo; Sephora; Under Armour; DKNY; Vineyard Vines; Vans; Cheesecake Factory; Pacific Sunwear; REI; Yeti; Big Shots; Chico's; Los Chingones; Johnny Rockets; Urban Egg; Guess Jeans; St. John Knits; The Limited; Hot Topic; True Food Kitchen; Sur La Table; West Elm; Coach; Calvin Klein; Lululemon Athletica; Jonathan Adler; F-45; and Sephora

HISTORY

2000-present	The Zall Company, Denver, CO
2011-2015	Pacific Realty Services (PRS), Dallas, TX
1993-2000	Lord Associates, San Francisco, CA, and Denver, CO
1989-1993	The Taubman Company, San Francisco, CA

EDUCATION

BS in Accounting, University of Denver

LICENSES

Real Estate Broker: California, Colorado, Florida, New York, Ohio, Texas
Certified Public Accountant, Colorado

AFFILIATIONS

International Council of Shopping Centers (ICSC)
University of Denver Advisors Board
University of Denver Alumni Association